

From: Lago Mar Civic League Board

To: Lago Mar Community Residents

Subj: 2023 Budget / Rate Increase



Friends and Neighbors,

For calendar year 2022, the Civic League attempted to keep our dues reduced by renegotiating and/or combining service contracts, and although successful, we can no longer keep up with the increased fees required to fund support services and activities.

For more than 5 years, membership dues have remained at \$85. Without the gracious donations of Carmen Garcia, Andrea Kilmer of Lago Mar Associates, Frank Trygar, and Joseph Monaghan in 2022 we would not have been able to meet our financial obligations. Current conditions require that starting calendar year 2023, the annual membership dues will be increased to \$115 per household per year.

The below 2023 budget shows the minimum estimated funding required to support all events and services throughout the year.

Lago Mar Civic League 2023 Budget

Liability / Service	Payment Amount	Payment Frequency	Payment Total
Electric (Irrigation/Lights)	\$ 50.00	12	\$ 600.00
Cut and Edge (Mow/Blow/Weed)	\$ 1,115.00	12	\$ 13,380.00
Hedge Trimming (3X along .5 Mile Frontage)	\$ 3,145.00	1	\$ 3,145.00
Flowers (150 Annuals & Fertilize)	\$ 900.00	1	\$ 900.00
Mulch (Entrada & Las Brisas)	\$ 3,125.00	1	\$ 3,125.00
Insurance	\$ 1,911.00	1	\$ 1,911.00
Tax Prep / SCC Filing	\$ 300.00	1	\$ 300.00
Independence Day Parade & Festival	\$ 8,000.00	1	\$ 8,000.00
Oktoberfest	\$ 5,000.00	1	\$ 5,000.00
			\$ 36,361.00

The 2023 membership drive will start in March 2023 to ensure we have the funding required for the year. Your dues support the ½ mile of grass and hedge maintenance trimming along Sandbridge Road (from the school zone sign at Elson Green to past the Las Brisas entrance) that is our responsibility as well as the landscaping, fertilizing, weeding, flowers, and mulch of our two entrances. Annual dues also give you and your family access to the Independence Day Parade and Picnic, Oktoberfest, and Frosty in the Park.

With all the challenges over the past two years we realize that the landscaping of our entrances and the Sandbridge Road frontage require more attention. We hope you have noticed the work that the new landscaping contract started in November of 2022. The hard prune along Sandbridge Road and both Lago Mar entrances' trees & shrubs is just the start. Once tamed, the landscape will be continually maintained and continue looking its best.

We all know that Lago Mar is a wonderful neighborhood to live in, which is why we all choose to live here. Joining the Lago Mar Civic League helps us ensure that our neighborhood remains the Crown Jewel of Virginia Beach.

Thank you for your continued support,

Lago Mar Civic League Board